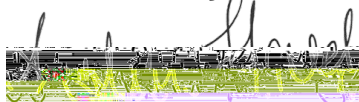




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dZ]• v µu %Œ}À]]•µv•š]Œ••š u]šš š]À %Œ}•Œ•X  
dZ hv]À Œ•]šÇ[• v•Á ZŒX Œ •Z}Áv ]v



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x 6XEPLVLRQ

o &DQ ELGV EH VXESP L&V RIGWDD VRKHPC#H VHQ0

f \$V OLVWHG LQ WOH FEMGRGRFXPHEWLVGLRQV D

&KHFNLQJ WKDW &\$36 LV QRW SDUW RI WKLW SUR

f 7KH VFRSH LV IRU VWXGHQW KHDOWK VHUYLF

IDFXOW\ VWDII DQG GHSHQQGHQWV LQJ DR XUJ

EHKDYLRUDO KHDOWK VHUYLFHV DUHDGURYL

%DGJHSDVV FDUG" ,V WKLW PDJVVWDLV" EDU FRG

f %DGJHSDVV ± 7KHVLRQDWMRQDOLV\OHVWR LPS

SKRWRV LQWR SDWLHQW UHFRUGV

o ,V \RXU FXUUHQW (+5 LQWHUIDFHG ZUWK R5DGGH UU

HQWU\ DQG UHVXODWV" YRHRXQKDFYDROEWDLW\ DV S

FXUUHQW LQWHUIDFH"

f :H GR QRW FXUUHQW OXKIDZYQ J[FD\S DFDOLW\ IU

WKH (+5 ;UD\ ,PDJHV DUH YLHZHG YLD H5DG

o :KDW GR \RX V H U X H D O W O O L K R Z R L U D G W W I R Q V R X W I D F H  
FXUUHQW (+5  
f \$ 606 WH[W LV FXU WHKQW @ 5 WHR W D I F U R S D W L H Q W  
KRXUV DIWHU WKH YZKDW 606FWPI \$ W B K O W U D F O L  
LQ LW ZKHU S W L O H L Q Q W F D Q G F V O D F N O G W K H [ W X U Y  
JRHV WR DOO SDWLHQWV VHHQD F W D B O U L F V L  
VXUYH\V

x 8VHU &RXQWV

o \$SSOLFDWLRQ XMBURQHMKH D Q X E D H U 3 D Q G V M \ S H R I  
SURYLGH WKH QXPEHU RI XVHUV ZK R H D I F I T X L U M K D I F  
DUHDV

f :H KDYH D WRWD O Q R W O \ X D Q G U W F L X X O W P H E B U P D  
XVHUV G H S H Q G L F O R X Q W W W I D B I L 1 V W D I I

x 0'¶V

x 13'¶V

o

IXOO WLPH 1XUVH SUDFW

o

SUQ 13'¶V

x /31'¶V

x 51'¶V

x 07

x 0/7

x 3KDUPDF\ WHFKV

x SKDUPDFLVWV

x DGPLQLVWUDWLYH

x 6WXGHQW ZRUNHU

o +RZ PDQ\ RI WKHVH XVHUV DUH 0'V RWR1S O D Z F K R Z I  
RUGHUV DQG ZULWH SUHVFULSWLRQV

f 0'¶V DQG 13'¶V

o 'R DQ\ RI WKHVHNSURRYL GHZHUZKRRXUV SHU ZHHN"

f <(6 RI WKH QXUVH SUDFWLWLRQHJW ZRUN O

o +RZ PDQ\ UHTXLUH H3UHV FULELQJ FDSDELOLW\"

f \$OO SURYLGHU Q K D F D S H E L L O H W F U L E O ' ¶ V D Q G 1

o :RXOG WKH\ DOVR QZU L R W H F S R U Q W U F B O S W F G R K R E V W D Q F  
PDQ\ 7KLV LV UHTXLUHG EHFDXVH (3&6 UHTXLUH  
PHFKDQLVPV DQG FRVWV PRUH

f &XUUHQWO\ 0'¶V D Q L G E H F 3 R Q W H S R U C H O V H G V X E V  
'HSHQGLQJ RQ WKH F R D W Q W K H G W S K U H Q D I B I O L W \

x \$FWLYH DQG , QDFWLYH 3DWLHQW &RXQWV

o 3DWLHQW SRUW D R O U L H H O D D U H G O V R R U A R K O O F F G D F W X L G H I C  
2XU VWRUDJH D Q G F F V E V H U D L W H G K B A R E F W O D R Q R R D U W V  
WKH V\ VWHP 'R \RX KIDW K H D Q X H E M L I P O H D V I G Y H  
SDWLHQW FKDUWV Q R X W K H D Y H L Q I L D K O R V O U R K O H W K H  
GDWDEDVH LQ \RX D Q F X E H U X I Q H G V D V W P O P W Q R V L D O D S

f 7KH GDWDEDVH LV FXUUHQWO\ DW \*%

o 3OHDVH GHVFULEH D Q D O X P F Q W W R R R K E Z E N Q U Y H D W K H  
SRUWDO" :LOO WKHY LDD YLQ W K Z U B S F W H R V H W R K U L V G R Q Z M L  
QHHG WR SURYLGML B D W H R Q D P W F K D W O L Q F S H D I M R G U' D

x 0LJUDWLRQ

o 3UHVXPDEO\ \RX ZLOO UHTXLUH D P\LVWDWV MRQIRI  
\HV ZKLFK V\VWHP RQ \$LQJ UHK PPA V\WV LQJWG DV DOO  
IURP RQH V\VWHP"

x &RPPXQLFDWLRQ

o 'R \RX FXUUHQWO\HW QGR FWHMHP(H V DWR WK JHQHU  
FRPPXQLFDWLRQ DQG RU DSSW UHPLQGHUV"

o 'R \RX FXUUHQWO\DVHQGHIDH V HUBPHWWR WKH (+  
URXJKO\ KRZ PDQ\ SHU \HDU"

x &KHFN ,Q

o 'R \RX FXUUHQWO\KW RUFGRFMWLXQHIAWM SRHFNDOO

x &RQVHQWV

o 'R \RX XVH \RXU FXUUHQW JLV DOR FROSWUQHWV IRU S

x 5HPRWH 7HOHKHDOWK 6HUYLEFHV

o 'R \RX FXUUHQWO\KQ ZHWKQ=IRVPHRIBDWHLYEVLIRU"U

x \$GGLWLRQDO )XQFWLRQDOLW\

o 'R \RX WUDFN GLVSDO LROJHPVOM\ (LQ" \RXU F